

# 2022 Annual Meeting



# CFCU

**CHENEY FEDERAL  
CREDIT UNION**

**2021 Annual Report**



## 71<sup>st</sup> ANNUAL MEETING

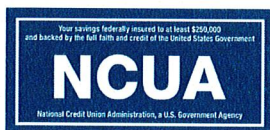
### ORDER OF BUSINESS

MARCH 12, 2022

1. Call to order by Board President Les Harris
2. Ascertain that a quorum is present (at least 15 members in attendance)
3. Introductions of Volunteers and Staff
4. Reading and approval of 70<sup>th</sup> Annual Meeting Minutes \* (pg. 2)
5. Report of Directors (pg. 3)
6. Report of Management (pg. 4)
7. Financial Reports (pg. 5 - 6)
8. Report of Supervisory Committee (pg. 7)
9. List of Staff and Volunteers (pg. 8)
10. Unfinished Business – None
11. New Business:
  - Nominations and Elections (Ballot on pg. 9)
  - Recognize Lynn Mount for 30 years of service to CFCU
  - Door Prizes
  - Thank you to all in attendance

### 12. Adjournment

\*Members assembled at the annual meeting may dispense with the reading of the minutes from the previous meeting upon a two-thirds vote.



Cheney FCU  
2021 Annual Report





**Minutes of the 70<sup>th</sup> Annual Credit Union Meeting**  
March 13, 2021

The 70<sup>th</sup> Annual Meeting of Cheney Federal Credit Union was held on March 13, 2021, at the Holiday Inn Express in Cheney. (The change of venue and format of the meeting was precipitated by COVID-19 precautions.) Board President Rick Edwards called the business meeting to order at 10:03 a.m.

The following Board Members were present: Rick Edwards, Earl Overlie, and Mike Cummings. The Supervisory Committee was represented by Jeri Morgan, Randy Suess, Judith Personett and Leslie Mowatt. A total of 28 members signed in attendance.

President Edwards ascertained that a quorum of at least 15 members were present. He then called everyone's attention to the Annual Report packet. President Edwards asked for a reading of the 2020 Annual Meeting Minutes. Angela Newberg moved to dispense with the reading of the minutes and approve them as prepared. Margaret Holloway seconded the motion. Motion passed.

President Edwards turned the floor over to CEO, JoAn Sanders. She introduced staff members that are new to the team since our last meeting. JoAn then directed everyone's attention to each of the reports included in the packet. She offered to answer any questions. There were no questions. JoAn spoke briefly regarding the lessons learned over the past 12 months and her appreciation to the volunteers and staff for their dedication.

Proceeding to Board elections, JoAn then turned the floor back to President Edwards who read the slate of nominees for the four open board positions. The following slate of candidates was announced: For Board of Director Position 1 – Les Harris, Position 2 – Earl Overlie, Position 3 – Janis Bliss and Position 4 – Leslie Mowatt. There was a call for nominations from the floor (once, twice, three times). There being no additional nominations, President Edwards called for a motion to approve the uncontested ballot. LaRoy Sanders moved, and Kristi Ray seconded. The slate was approved by unanimous vote.

President Edwards then turned the floor back to JoAn. JoAn thanked everyone for coming. Lynn then approached the podium. Gathering everyone's attention, she presented JoAn with a gift in celebration of her 30-year anniversary with the credit union. JoAn was both surprised and thankful.

There being no further business, President Edwards adjourned the meeting at 10:13.

*Rick Edwards*

Rick Edwards, President

*Lynn Mount*

Lynn Mount, (Acting) Secretary



March 12, 2022

To the Members of Cheney Federal Credit Union

I am pleased to report that it was another successful year at your credit union. Cheney FCU maintains a strong financial position. We are well capitalized and have money to loan. During the 71 years Cheney FCU has been serving this community, we have grown to \$148 million in assets.

In 2021 Cheney FCU faced many challenges. As it did with many of our members, the pandemic continued to wreak havoc on our well-intended plans. Rest assured, through all those ups and downs, our philosophy is unchanged. We remain committed to the following:

*It is the mission of CFCU to build lasting relationships with members by offering financial services that fulfill their needs, service that exceeds their expectations and interactions that inspire their trust.*

I am fortunate to serve as the Board President of this credit union. The credit union utilizes the skills of many volunteers. The Board of Directors sets credit union policy, and the Supervisory Committee works to ensure that the operations of the credit union are reviewed regularly and audited each year. The dedication of these volunteers is vital to the success of the credit union.

The Board of Directors and management continue to work together to strategically plan for the future of your credit union. We welcome suggestions from every member. This is *YOUR* credit union...We are *HERE FOR YOU!*

Sincerely,

*Les Harris*

Board President



March 12, 2022

Welcome Members to the 71<sup>st</sup> Annual Meeting of Cheney FCU!

As I look back on the challenges of 2021 the word that comes to mind is resilience. Defined as: the capacity to recover quickly from difficulties; toughness; an ability to recover from or adjust to change, this seems to fit what we have all been going through.

Certainly, the last two years have presented us with many challenges. Throughout this turbulent time, CFCU has been vigilant and remained responsive to member needs. During 2021 membership grew to 6,181. Loan Officers disbursed 639 loans totaling just under \$30 million. At year-end CFCU topped \$148 million in assets! This financial growth was possible because of the resilience of our membership. You have risen to the challenges and persevered.

As we move forward, we will remain focused on bringing you the products that fit your needs and the service that exceeds your expectations. The Board of Directors is your voice in steering the course of the credit union. They have had to make some tough decisions along the way, but through it all, they have worked hard on your behalf to ensure we stay true to our mission. They are to be commended for their volunteer service.

Another group of dedicated volunteers, that deserve our appreciation, is the Supervisory Committee. They keep a watchful eye on operations, ensuring compliance with rules, regulations, and board policies. The committee is currently looking for volunteers. If you are interested in serving, please contact the committee at PO Box 415, Cheney.

In closing I would like to say, we understand that the competition for your business is fierce. Your continued loyalty to CFCU is appreciated and we do not take it for granted. If you have suggestions on how we might serve you better, please talk with us. *We are Here for You!*

Sincerely,

*JoAn Sanders*

JoAn Sanders  
CEO



Cheney Federal Credit Union  
STATEMENT OF FINANCIAL CONDITION  
as of December 31, 2021

ASSETS	
LOANS	
LESS: ALLOWANCE FOR LOAN LOSSES	
CASH	
INVESTMENTS	
LAND AND BUILDING (net)	
OTHER FIXED ASSETS (net)	
OTHER ASSETS	
NCUA RESERVE DEPOSIT	

2021
65,862,213
(238,452)
729,056
78,072,415
2,150,364
157,498
707,320
1,285,872

2020
63,606,709
(369,642)
738,430
65,186,962
2,210,414
165,067
648,453
1,097,549

LIABILITIES	
ACCOUNTS PAYABLE	
DIVIDENDS/CLEARING ACCTS	
ALL OTHER LIABILITIES	

2021	2020
54,341	(325,948)
91,476	138,704
1,077,897	982,492

TOTAL LIABILITIES

795,248

**EQUITY/SAVINGS**

SHARES/SHARE DRAFTS/SSMMA/IRA's/CERTIFICATES
REGULAR RESERVES
UNDIVIDED EARNINGS
ACCUM. UNREALIZED GAIN/LOSS
TOTAL EQUITY/SAVINGS

2021
135,175,851
2,483,478
9,843,243
0
147,502,572

2020
120,963,590
2,483,478
9,041,626
0
132,488,694

TOTAL ASSETS

148,726,286

133,283,942

TOTAL LIABILITIES & EQUITY/SAVINGS

148,726,286

133,283,942

STATEMENT OF INCOME

GROSS INCOME	
INTEREST ON LOANS	
INCOME FROM INVESTMENTS	
OTHER INCOME	
TOTAL GROSS INCOME	
LESS OPERATING EXPENSES	
NET INCOME BEFORE DIVIDENDS	
LESS DIVIDENDS	
TOTAL NET INCOME	
TRANSFER TO REGULAR RESERVES	
TRANSFER TO UNDIVIDED EARNINGS	

2021
2,299,153
719,915
924,341
3,943,409
(2,595,235)
1,348,174
(546,557)
801,617
0
801,617

2020
2,282,130
886,703
775,216
3,944,049
(2,831,618)
1,112,431
(693,388)
419,043
0
419,043

OPERATING EXPENSES	
COMPENSATION & BENEFITS	
TRAVEL AND CONFERENCE	
OFFICE OCCUPANCY EXPENSE	
OFFICE OPERATIONS EXPENSE	
EDUCATION & PROMOTION	
LOAN SERVICING	
PROFESSIONAL & OUTSIDE SERVICES	
PROVISION FOR LOAN LOSSES	
FED SUPERVISORY FEES	
MISC. OPERATING EXPENSES	
INTEREST ON BORROWED MONEY	
Other Misc Expenses	
TOTAL OPERATING EXPENSE	

2021	2020
1,239,581	1,199,928
1,622	3,736
132,452	112,607
332,134	347,990
37,548	59,479
195,722	171,699
637,106	601,719
(37,500)	265,000
24,559	37,363
31,950	32,074
61	23
0	0
2,595,235	2,831,618

Prepared by: JoAn Sanders, CEO

Historical Data

	2021	2020	2019	2018	2017	2016	2015	2014
<b>MEMBER SHARE ACTIVITY:</b>								
Number of Members	6181	6072	5964	5682	5279	5048	4912	4900
Total dollars on deposit	\$135,175,851	\$120,963,590	\$99,532,502	\$90,239,888	\$85,328,062	\$81,815,993	\$77,913,852	\$75,479,453
<b>MEMBER LOAN ACTIVITY:</b>								
Number New Loans Granted	639	600	689	837	621	627	474	448
Total New Loans Disbursed	\$29,858,726	\$26,085,248	\$16,368,592	\$25,829,618	\$16,960,334	\$15,415,260	\$10,822,884	\$8,381,405
Number of Outstanding Loans	3408	3487	3477	3313	2911	2718	2437	2523
Outstanding Loan Dollars	\$65,862,213	\$63,606,709	\$57,847,399	\$54,852,801	\$43,213,417	\$38,474,251	\$33,831,105	\$34,451,044
<b>CREDIT UNION INCOME:</b>								
Gross Income	\$3,943,409	\$3,944,049	\$3,714,181	\$3,154,456	\$2,594,571	\$2,466,916	\$2,302,295	\$2,403,315
Less Operating Expenses	<u>\$2,595,234</u>	<u>\$2,831,616</u>	<u>\$2,561,249</u>	<u>\$2,383,531</u>	<u>\$1,993,927</u>	<u>\$1,788,098</u>	<u>\$1,753,472</u>	<u>\$1,575,475</u>
Net Income before Dividends	\$1,348,175	\$1,112,433	\$1,152,932	\$770,925	\$600,644	\$678,818	\$548,823	\$827,840
Average Net Income per share dollar	0.010	0.009	0.012	0.009	0.007	0.008	0.007	0.011
<b>DIVIDENDS:</b>								
Share Savings Dividend/apv								
March 31	0.15/0.15	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20
June 30	0.15/0.15	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20
September 30	0.15/0.15	0.15/0.15	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20
December 31	0.10/0.10	0.15/0.15	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20	0.20/0.20
Dividends Paid (all account types)	\$546,557	\$693,388	\$649,566	\$413,401	\$322,505	\$292,543	\$293,917	\$315,883
<b>Net Income:</b>	\$801,618	\$419,045	\$503,366	\$357,524	\$278,139	\$386,275	\$254,906	\$511,957
<b>TOTAL ASSETS:</b>	\$148,726,286	\$133,283,941	\$111,590,984	\$101,954,739	\$96,435,201	\$92,672,375	\$87,984,433	\$85,238,882

This information is also available online at [www.ncua.gov](http://www.ncua.gov) under "Research a Credit Union".

Prepared by: JoAn Sanders, CEO



March 1, 2022

Dear members of Cheney Federal Credit Union:

The supervisory committee and the CPA firm of Anastasi, Moore and Martin audit the credit union's business practices, internal controls and compliance with federal regulations and policies set by the credit union's board of directors. No significant problems were found. The National Credit Union Administration also conducts periodic financial and business practice examinations of the credit union and no significant concerns have been found.

The supervisory committee is comprised of member-volunteers. I thank the following members for contributing their time to the committee in 2021: Leslie Mowatt, Ken Johnson, Randy Suess and Judith Personett. I especially thank them for adapting to last minute meeting changes during the pandemic.

**We are currently seeking new supervisory committee members.** Credit union members in good standing who have business experience of any kind are encouraged to apply. We schedule monthly two-hour work sessions at the Cheney location and are invited to attend the monthly board of directors' meetings. These activities happen during the credit union's normal business hours. If you are interested, please schedule a brief interview by calling the credit union at either 509-235-6533 or 888-901-2328.

To contact us about other concerns or questions please write to us at CFCU Supervisory Committee, PO Box 415, Cheney WA 99004.

Sincerely,

A handwritten signature in black ink that reads "Jeri Morgan". The signature is fluid and cursive, with the first name "Jeri" and last name "Morgan" clearly distinguishable.

Jeri Morgan, Supervisory Committee Chair





### **Current Staff and Volunteers**

#### **Staff (start date) – Job Title**

JoAn Sanders (1991) – Chief Executive Officer  
Lynn Mount (1992) – Chief Operations Officer  
Angela Newberg (1993) – Senior Loan Officer  
Kristi Ray (2004) – Member Service Officer  
Margaret Holloway (2011) – Member Service / Loan Processor  
Shelby Ray (2014) – Loan Officer  
Annette Dodd (2016) – Branch Manager/Loan Officer (Westbow)  
Bailee Palmer (2018) – Member Service Specialist  
Erin Statzer (2018) – Member Service Specialist  
Alyssa Raffini (2018) – Member Service / Card Specialist  
Sara Elithorp (2019) – Member Service Specialist  
Lisa Lauderdale (2020) – Training and Development Specialist  
Heidi Dennstaedt (2021) – Member Service Specialist  
Alex Mowatt (2021) – Member Service Specialist  
Sunshine Montiel-Hanke (2021) – Accounting Specialist  
Diamond Landis (2022) – Member Service Specialist  
Melissa Aris (2022) – Member Service Specialist  
Sandy Mangis (1999) – Accounting/IT Supervisor (Retired 12/16/21)

#### **Volunteer Board of Directors**

Les Harris – President  
Jan Bliss – Vice President  
Laurie Hale – Secretary  
Earl Overlie – Treasurer  
Rick Edwards  
Leslie Mowatt  
Randy Suess

#### **Volunteer Supervisory Committee**

Jeri Morgan – Chairperson  
Ken Johnson  
Judith Personett  
Leslie and Randy have also served double duty on the Supervisory Committee

A big **THANK YOU** goes out to all the hard working, dedicated staff and volunteers!!



## **71<sup>st</sup> Annual Meeting** **2022 Ballot**

### **Board of Directors**

#### **Position 1:**

Laurie Hale (Incumbent – Board Member since 2010)

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#### **Position 2:**

Rick Edwards (Incumbent – Board Member since 2008)

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#### **Position 3:**

Randy Suess (Appointed to fill position vacated by Mike Cummings 2021)

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